

TCDJFS' FEDERAL FISCAL YEAR 2016
TEMPORARY ASSISTANCE TO NEEDY FAMILIES (TANF)
PROGRAM SERVICES RFP-SECOND SOLICITATION
FINAL Q & A DOCUMENT

1. Joseph M. Egelski, Contracts Administrator
Ross Innovative Employment Solutions Corp.
(313) 418-0525
Date & Time Received: 11/17/2015 11:26 A.M.
Provision: XXI.
Provision Heading: Proposal Organization; Section 5. Program Budget/Cost of Service
Page Number: 24 of 29

Q: "Does the 10% Indirect/Administrative Cost limit include profit? Is Profit allowable?"

A: Profit is allowed, however only on a cautionary basis and actual program cost will be considered versus administrative costs (which would include the profit margin in question) in evaluating each proposal. The 10% Indirect/Administrative Cost does include any calculated profit. Please refer to Provision XXI. Proposal Organization, Section 5. Program Budget/Cost of Service for limitations associated with administrative costs versus program expenditures.

2. Joseph M. Egelski, Contracts Administrator
Ross Innovative Employment Solutions Corp.
(313) 418-0525
Date & Time Received: 11/17/2015 11:26 A.M.
Provision: XXI.
Provision Heading: Proposal Organization; Section 8. Additional Required Information; Subsection C
Page Number: 26 of 29

Q: "Subsection C. indicates that "Verification that the business at the location of service provision within the Trumbull County vicinity has been viable for a minimum of two years prior to the date a response to this RFP is submitted;" Does this mean that even though we have more than 20 workforce development experience but do not have a current location in Trumbull County that we are not eligible to submit a proposal?"

A: Trumbull County Job and Family Services is willing to consider any viable proposal which can meet the needs of the Agency and the population that is served. Should you have other locations which are not located in Trumbull County, you may provide any supporting documentation which verifies that your company has established, viable locations offering this type of service.

3. Joseph M. Egelski, Contracts Administrator
Ross Innovative Employment Solutions Corp.
(313) 418-0525
Date & Time Received: 11/17/2015 11:26 A.M.
Provision: Budget
Provision Heading: II. Occupancy Costs
Page Number: 6 of 9

Q: “Is there space available in any current Trumbull County Department of Job and Family Services facilities to house the program? If so, what would be the projected occupancy costs?”

A: Unfortunately, TCDJFS does not currently have the availability of space in our current facilities to accommodate a program under a contract awarded under this RFP. Prospective providers will need to consider community alternatives in developing their proposals.